

CV Patrik Michaelsen

PERSONAL DETAILS

Title: Ph. D. (Psychology)

Citizenship: Swedish

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patrik.michaelsen@gmail.com

Languages: Swedish (native), English (fluent)

Website: www.patrikmichaelsen.com ;
<https://www.gu.se/en/about/find-staff/patrikmichaelsen>

Year of Birth: 1989

ACADEMIC EMPLOYMENT

2023-2026	Postdoc, Department of Political Science, University of Gothenburg
2023-	Affiliated Researcher, JEDI Lab (economics / psychology), Linköping University
2022-2023	Researcher/Lecturer (part-time), University of Borås; University of Gothenburg
2016 - 2021	Ph.D. Student, Department of Psychology, University of Gothenburg
2016	Research Assistant Department of Psychology; Centre for Finance, School of Business, Economics and Law, University of Gothenburg

EDUCATION

2016 - 2021	Ph.D. in Psychology, University of Gothenburg Dissertation: <i>Experiences and Perceptions of Default Nudges</i> (https://gupea.ub.gu.se/handle/2077/69058)
2016	M.Sc. in Psychology, University of Gothenburg
2014	B.A. in Psychology, University of Gothenburg
2008 - 2014	Studies in moral philosophy, philosophy of art, music theory. University of Gothenburg, Uppsala University, Linnaeus University

LEAVE OF ABSENCE

Oct -21 - Mar -23	Parental leave. Equaling approx. 7.5 months full time
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RESEARCH

INTERESTS

Behavioural Public Policy;	Environmental Politics;	Conservation Policy
Policy Transparency;	Judgment and Decision Making;	Open Science

GRANTS AWARDED

Michaelsen, P (PI). 2023-2025. *Psychological perspectives on evaluations of environmental policy interventions targeting individuals*. Funder: Formas - Swedish Research Council for Sustainable Development. 2.3 MSEK (approx. 200k €).

BOOKS

Michaelsen, P. & Sunstein, C. R. (2023). *Default nudges: From people's experiences to policymaking implications*. Palgrave Macmillan. [Link](#)

JOURNAL ARTICLES & BOOK CHAPTERS

Selected work in progress

Michaelsen, P., Nielsen, K. S., Sundström A., et al. *Political feasibility determines the success of the 30*30 global conservation target*.

Michaelsen, P. *Evaluating people's subjective experiences could increase the policy relevance of behavior change interventions*.

Yehle, L., Sundström, A., Michaelsen, P. & Jagers, S. C. *Public support for military conservation: Understanding public opinion to the 'war on poachers' in three countries*. Manuscript under review.

Michaelsen, P., Simonovic, D., Sandlund, I., & Bergquist, M. *Subjective experiences of behaviorally informed interventions: Insights from a field experiment aiming to reduce food waste at a hotel breakfast buffet*. Manuscript under review.

Michaelsen, P., Nyström, L., Luke, T. J., & Hedesström, M. *Transparency should rarely improve subjective legitimacy*. Manuscript under review.

Hedesström, M., Luke, T. J., Michaelsen, P., Nyström, L., & Johansson, L-O. *What's the net benefit of a nudge? Exploring behavioral spillover from choosing a default*. Preprint: <https://psyarxiv.com/dq9em/>

Published / In Press

- Michaelsen, P., Sundström, A., & Jagers, S. C. (2025). Mass support for conserving 30% of the Earth by 2030: Experimental evidence from five continents. *Proceedings of the National Academy of Sciences*, 122 (35) e2503355122, <https://doi.org/10.1073/pnas.2503355122>
- Yehle, L., Michaelsen, P., Harring, N., & Jagers, S. C. (2025). Conservation for nature and wildlife's sake: the effects of (non-)anthropocentric ethical justifications on policy acceptability. *Journal of Public Policy*, 45 (1), 97-119. <https://doi.org/10.1017/S0143814X24000266>
- Jansson, M., Michaelsen, P., Sonsino, D., & Gärling, T. (2024). Non-professional and professional investors' trust in financial analysts' buy and sell recommendations and their impact on investments. *Review of Behavioral Finance*, 16(5), 860-882. <https://doi.org/10.1108/RBF-07-2023-0191>
- Michaelsen, P. (2024). Transparency and nudging: An overview and methodological critique of empirical investigations. *Behavioural Public Policy*, 8(4), 807-817. <https://doi.org/10.1017/bpp.2024.7>
- Gärling, T., Michaelsen, P., & Gamble, A. (2022). Overspending on smartphone purchases among Swedish young adults. *Nordic Psychology*, 1-16. <https://doi.org/10.1080/19012276.2022.2085159>
- Michaelsen, P., Nyström, L., Luke, T. J., & Hedesström, M. (2021). Downstream consequences of disclosing defaults: Influences on perceptions of choice architects and subsequent behavior. *Comprehensive Results in Social Psychology*, 5:1-3, 25-48. <https://doi.org/10.1080/23743603.2021.1983720>
- Michaelsen, P., Johansson, L-O., & Hedesström, M. (2021). Experiencing default nudges: Autonomy, Manipulation and choice-satisfaction as judged by people themselves. *Behavioural Public Policy*, 1-23. <https://doi.org/10.1017/bpp.2021.5>
- Gärling, T., Fang, D., Holmen, M., & Michaelsen, P. (2021). Fast and slow investments in asset markets: Influences on risk taking. *Journal of Behavioral Finance*, 22(1), 84-96. <https://doi.org/10.1080/15427560.2020.1747071>
- Gärling, T., Fang, D., Holmén, M., & Michaelsen, P. (2020). Financial risk-taking related to individual risk preference, social comparison and competition. *Review of Behavioral Finance*, 1-16. <https://doi.org/10.1108/RBF-11-2019-0153>
- Gärling, T., Michaelsen, P., Gamble, A. (2020). Young adults' borrowing to purchases of desired consumer products related to present-biased temporal discounting, attitude towards borrowing and financial involvement and knowledge. *International Journal of Consumer Studies*, 44, 131– 139. <https://doi.org/10.1111/ijcs.12552>
- Gamble, A., Gärling, T., & Michaelsen, P. (2019) Young adults' attitudes toward borrowing, In J. Carlsson Hauff, T. Gärling, & T. Lindblom (Eds.) *Indebtedness in Early Adulthood: Causes and Remedies* (pp. 65-87). Palgrave Macmillan.
- Gamble, A., Gärling, T., & Michaelsen, P. (2019). Young adults' consumption desires, feelings of financial scarcity and borrowing, In J. Carlsson Hauff, T. Gärling, & T. Lindblom (Eds.) *Indebtedness in Early Adulthood: Causes and Remedies* (pp. 89-108). Palgrave Macmillan.

Consortium Projects

(Authorship granted but contribution smaller than standard journal article)

Aczel, B., Szaszi, B., [...], Nosek, B. Investigating the analytical robustness of the social and behavioural sciences. Conditionally accepted in *Nature*.

Tierney, W. Clark, C., Uhlmann E.L., ... Emotion Expression Forecasting Collaboration. Who respects an angry woman? A pre-registered reexamination of the relationships between gender, emotion expression, and status conferral. Conditionally accepted in *Psychological Science*.

INVITED LECTURES AND PRESENTATIONS

Linköping University, Guest lecture, Economic Psychology and Public Policy (2025).

University of Turku, Climate Nudge project (2024).

Vrije University, Graduate Course on Behavioral Public Policy (2024).

University of Urbino, Centre for Ethics, Politics and Society (2022).

Stockholm School of Economics, Department of Marketing and Strategy (2022).

University of Vienna, Environmental Psychology Team (2021).

Linköping University, Judgment, Emotion, Decision & Intuition (JEDI) Lab (2021).

University of Pennsylvania, Center for Social Norms & Behavior Dynamics, “NoBeC seminar series” (2021).

CONFERENCE PRESENTATIONS

(End of document)

TEACHING AND SERVICE

Teaching

Total teaching hours (incl. admin): approx. 1900.

Main topics: cognitive and social psychology (decision making, behavior change), environmental politics (political behavior, international relations), political theory, research methods, open science practices.

Supervision

Master theses (30 HEC): 7 (topics: environmental behavior and perceptions, policy acceptance, behavioral public policy, judgement and decision making)

Research trainees' and RAs: 4 (1+ year each)

Higher ed. courses

Teaching and Learning in Higher Education 2 ("PIL102"), 5 HEC. UoG. of Gothenburg.

Teaching and Learning in Higher Education 1 ("HPE101"/"PIL101"), 5 HEC. University of Gothenburg.

Academic Memberships

2021-	International Behavioural Public Policy Association (link)
2021-	Ambassador for the Centre for Open Science (link)
2020-	Open Science Community Sweden (link)
2016-	Society for Judgment and Decision Making (SJDM; link)

Reviewing

Ad hoc reviewer	<i>Behavioural Public Policy, Public Administration Review, Governance, Journal of Behavioral Decision Making, Journal of Economic Psychology, Political Studies Review, British Journal of Social Psychology, Scientific Reports, Humanities and Social Sciences Communications</i>
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Departmental Duties (selection)

2019 - 2020, 2018 - 2019	Chair of The Faculty of Social Sciences' Doctoral Council. (Two terms), University of Gothenburg
2020 - 2021, 2019 - 2020, 2018 - 2019	Chair of The Department of Psychology's Doctoral Council. (Three terms), University of Gothenburg

Conference Presentations

- Michaelsen, P., Tvinnereim, E., Sundström, A., Jagers, S. C. (2025). *Using quantitative text analysis to understand public opinion on conserving 30% of the Earth by 2030: Survey evidence from 5 continents*. Accepted for presentation at the 4th International Behavioural Public Policy Conference. London: 10-12 September 2025.
- Michaelsen, P., & Luke, T. J. (2024). *When do policy interventions work best in the dark? A model of the influence of transparency on behavior*. Presentation given at the 2nd Swedish Decision Making Network Meeting. Lund: 14-15 October 2024.
- Michaelsen, P., Sandlund, I., Simonovic, D., & Bergquist M. (2024). *Subjective experiences of behaviorally informed interventions to reduce food waste: Field data from a hotel breakfast experiment*. Presentation given at the Behavioural Transformations: New Directions in Behavioural Public Policy workshop. London: 27-28 June 2024.
- Michaelsen, P., Sandlund, I., Simonovic, D., & Bergquist M. (2024). *Subjective experiences of behaviorally informed interventions to reduce food waste: Field data from a hotel breakfast experiment*. Presentation given at the 3rd International Behavioural Public Policy Conference. Cambridge: 23-25 June 2024.
- Michaelsen, P. (2024) Panel on “Transparent nudging”, together with Hendrik Bruns, Stefano Calboli, & Yavor Paunov. Presentation given at the 3rd International Behavioural Public Policy Conference. Cambridge: 23-25 June 2024.
- Sonsino, D., Michaelsen, P., Gärling, T., & Jansson, M. (2024). *The sober outlook of competent investors – A framed-field experiment in times of volatile markets*. Presentation to be given at the Behavioral Finance Working Group Conference. London: 6-7 June 2024.
- Yehle, L., Michaelsen, P., Harring, N., & Jagers, S. C. (2024). *Environmental Policy Justification Effects on Policy Acceptance*. Presentation given at the Nordic Environmental Social Science Conference (NESS). Turku: 4-6 June 2024.
- Michaelsen, P., & Luke, T. J. (2024). *When do policy interventions work best in the dark? A model of the influence of transparency on behavior*. Presentation given at the Behavioural Public Policy workshop, National University of Singapore, Singapore: 15-16 April.
- Michaelsen, P. (2023). *Psychological Perspectives on Evaluations of Green Policy Interventions*. Presentation given at the 38th annual meeting of the Swedish Area Group in Environmental Psychology (SAGEP). Gothenburg: 9-10 November.
- Yehle, L., Michaelsen, P., Harring, N., & Jagers, S. C. (2024). *The effects of policy justification on environmental policy acceptance*. Presentation given at the 38th annual meeting of the Swedish Area Group in Environmental Psychology (SAGEP). Gothenburg: 9-10 November.
- Michaelsen, P., Sundström, A., Jagers S. C. (2023). Understanding global public opinion to rapidly expanding protected areas by 2030: Evidence from two conjoint experiments in 10 countries. Presentation given at the Annual conference of the Swedish Political Science Association (SWEPSA). Gothenburg: 4-6 October 2023.
- Sonsino, D., Michaelsen, P., Gärling, T., & Jansson, M. (2023). *The sober outlook of competent investors – A framed-field experiment in times of volatile markets*. Presentation given at the 15th Nordic Conference on Behavioral and Experimental Economics. Lund: 29-30 September 2023.
- Michaelsen, P., Andersson, Y., & Lindkvist, A. (2023). *Do common behavior change interventions make people appear less competent and accountable for their actions?* Presentation given at the 2nd International Behavioural Public Policy Conference. Chapel Hill: 6-8 September 2023.
- Jansson, M., Michaelsen, P., Sonsino, D., & Gärling, T. (2023) *Non-professional and professional investors’ trust in financial analysts’ buy and sell recommendations and their impact on investments*. Presentation given at the Behavioral Finance Working Group 16th International Conference. London: 12-13 June 2023.
- Michaelsen, P. (2023). Why people’s experiences of policy interventions matter – and might encourage the use of nudges. Presentation given as part of the symposium *Fair nudges: how to design choice arrangements supporting people to make their own decisions*, organized by D.T.D de Ridder. Presentation given at the International Convention of Psychological Science. Brussels: 9-11 March 2023.

- Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O., Hedesström, M. (2022). *How increased transparency affects the effectiveness of opt-out default interventions – and people's experiences and perceptions of being subjected to them.* Presentation given at the 1st International Behavioural Public Policy Conference. London: 7-10 September 2022.
- Michaelsen, P. (2022). *Nudges and Transparency.* Presentation given at the Behavioural Transformations 2022 workshop. London: 27-28 June 2024. (Digital).
- Michaelsen, P. (2021). *On Why We Should Care about People's Experiences and Perceptions of Behavior Change Interventions.* Presentation given at the 6th Annual Center for Collective Action Research Conference. Gothenburg: 17-18 June 2021.
- Andersson, Y., Luke, T. J., & Michaelsen, P. (2021). *Can Nudging Green Behaviour Damage People's Motivation to Engage in It?* Presentation given at the 6th Annual Center for Collective Action Research Conference. Gothenburg: 17-18 June 2021.
- Michaelsen, P., Andersson, Y., Lindkvist, A., & Olsson, L. (2020). *In a future nudge dystopia, people may be perceived as less competent and accountable for their actions.* Poster presented at the 41st Annual Conference of the Society for Judgment and Decision Making. Virtual: 9-12 December.
- Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O., Hedesström, M. (2019). *Downstream consequences of disclosing nudges: How increased transparency affects the effectiveness and perceptions of interventions.* Presentation given at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Luke, T.J., Ask, K., Nyström, L., & Michaelsen, P. (2019). *The Claim that Confidence Can Predict Accuracy in Deception Detection is Premature.* Poster presented at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Nyström, L., Michaelsen, P., Luke, T. J., & Hedesström, M. (2019). *Increasing transparency may improve net effects of default nudges.* Poster presented at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Hedesström, M., Michaelsen, P., Nyström, L., Luke, T. J., Johansson, L-O. (2019). *A demonstration of positive nudge-induced behavioral spillover.* Poster presented at the 40th Annual Conference of the Society for Judgment and Decision Making. Montreal: 15-18 November 2019.
- Michaelsen, P. (2019). *Does transparency solve the ethical problems of subtle behavioral interventions?* Presentation given at the 4th Annual Center for Collective Action Research Conference. Gothenburg: 18-19 June 2018.
- Michaelsen, P. (2018). *Do nudges respect autonomy? The people's perspective.* Presentation given at the 3rd Annual Center for Collective Action Research Conference. Gothenburg: 18-19 June 2018.
- Michaelsen, P., Bergquist, M., Nilsson, A., Johansson, L-O., Schultz, P. W., & Hedesström, M. (2018). *Influencing behavioral spillover from nudges through feedback.* Poster presented at the 39th Annual Conference of the Society for Judgment and Decision Making. New Orleans: 16-19 November 2018.
- Gärling, T., Michaelsen, P., & Gamble, A. (2018). *Factors influencing young adults' choices of method of paying for smartphones.* Presentation given at the SABE/IAREP Conference. London: 19-22 July 2018.
- Gärling, T., Fang, D., Holmen, M., & Michaelsen, P. (2017). *Financial risk taking related to individual risk preference, social comparison, and competition.* Presentation given at the Behavioral Finance Working Group Conference. London: 12-13 June 2017.
- Michaelsen, P., Johansson, L-O., & Hedesström, M. (2017). *Experiencing Nudges: Choice Autonomy, Situational Intrusion and Choice Satisfaction as Judged by People Themselves.* Poster presented at the 38th Annual Conference of the Society for Judgment and Decision Making. Vancouver: 10-13 November 2017.
- Michaelsen, P., Hedesström, M., & Johansson, L-O. (2017). *Environmental, Autonomous and Satisfied: Experimental Evidence for Positive Experiences of Green Nudges.* Presentation given at the 32nd annual meeting of the Swedish Area Group in Environmental Psychology (SAGEP). Uppsala: 6-7 November.
- Gärling, T., & Michaelsen, P. (2016). *From desire to despair: Scarcity mindset and young adults' borrowing to purchases of consumer products.* Presentation given at the SABE/IAREP Conference: Behavioural insights in research and policy making. Wageningen University, 8-10 July 2016.