



UNIVERSITY OF GOTHENBURG
SCHOOL OF BUSINESS, ECONOMICS AND LAW

Curriculum Vitae Anders Sandoff

Department of Business Administration
Industrial and Financial Management & Logistics
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Academic degrees

2002 Ph.D., Business Administration, University of Gothenburg
1992 Bachelor, Business Administration, University of Gothenburg

Positions within academia:

2006 - 2009 Member of Department Board, Dept of Business administration,
University of Gothenburg
2003 - 2004 Director of Studies, Dept of Business administration, University of
Gothenburg

Main research fields:

Corporate finance, Strategic management, Corporate sustainability

Main teaching fields:

Corporate sustainability, Corporate finance, Strategic management,

Academic experience

Research projects:

2017 - 2020 Casa Blanca - Utveckling och test av ett kvotpliktssystem med fokus på
effektreduktion
2016 - 2019 Mot långsiktigt hållbara industriella energisystem - hållbara
innovationer, värdekedjesamarbeten och affärsmodellutveckling
2017 - 2018 City Business Partnership - Samverkan mellan stad och näringsliv för
hållbar stadsutveckling
2017 - 2018 Stadens roll i innovationssamarbeten för hållbara städer Vinnovas
bidrag till systemomställning

Head of research project:

2017 - 2020	Casa Blanca - Utveckling och test av ett kvotpliktssystem med fokus på effektreduktion
2017 - 2020	Stadens roll i innovationssamverkan för hållbara städer Vinnovas bidrag till systemomställning
2016 - 2019	Mot långsiktigt hållbara industriella energisystem - hållbara innovationer, värdekedjesamarbeten och affärsmodellutveckling
2017 - 2018	City Business Partnership - Samverkan mellan stad och näringsliv för hållbar stadsutveckling
2010 - 2016	Affärsdriven hållbar stadsutveckling
2012 - 2014	Vinnovas innovationsplattformar
2010 - 2014	Fjärrvärmens affärslogik och framtida affärsmodeller
2006 - 2009	Studier av företagens strategier i EU ETS

International research projects:

2006 - 2010	Nordic Energy Perspectives, Lena Giperth., University of Gothenburg Berit Tennbakk, ECON Analys Jorgen Abildgaard, ECON Analys Thomas Engberg Pedersen COWI A/S Gry Hamarsland ECON Analys Moniva Havskjold, Ergia Hans Ravn, RAM-lose edb Juha Honkatukia, VTT Tiina Koljonen, VTT Göan Koreneff, VTT
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Supervision of PhD students:

2011 - 2014	Jon Williamsson, University of Gothenburg (Co-supervisor)
2007 - 2012	Gabriela Schaad, University of Gothenburg (Co-supervisor)
2003 - 2010	Kristina Lygnerud, University of Gothenburg (Co-supervisor)
2006 - 2009	Petter Rönnborg, University of Gothenburg (Co-supervisor)

Opponent and/or examiner of PhD and licentiate theses:

2016	Josefine Rasmussen, Linköping University (Opponent)
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Reviewer assignments:

Energy Policy, The Global Environmental Change

Pedagogical projects and development:

2013	50+20 Innovation Cohort
2017	ImpactEd pilot on Utility Business Model

International academic experience:

2017 - 2017	Sabattical
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Other experience

Experience outside of academia within field:

- 2007 - 2019 Expert on profitability in District Energy Companies, Swedish Competition Authority/Konkurrensverket
- 2015 - 2018 Expert on Power distribution regulation, Swedish Energy Markets Inspectorate/Energimarknadsinspektionen
- 2012 - 2013 Expert on District Energy regulation, Swedish Energy Markets Inspectorate/Energimarknadsinspektionen
- 2009 - 2010 Investigator for a voluntary system for price regulation in District Energy, Swedish District Heating Association/Svensk Fjärrvärme

Board member in corporation or public entity:

- 2017 - 2021 Expert on TERMO research programme, Swedish Energy Agency
- 2007 - 2017 Board member, Swedish District Heating Association and Swedish Energy Agency research board
- 2016 - 2016 Board member/Expert, Swedish District Heating Board

Participation in media:

- 2017 Energieffektivisera och renovera samhällsnyttigt
- 2016 Sveriges Radio, Studie ett "Skarp kritik mot Uber pop"

Participation in public seminars:

- 2016 Lönsamhetsgränsen – var går den?, Är miljonprogrammet redo för energieffektivisering?" at Almedalen

Publications

Journal article (peer-reviewed)

Löfstrand, Sofia, Hellgren, Jonas, Thulin, Niklas, Engdal, Henrik, Pettersson, Stefan, Williamsson, Jon, Sandoff, Anders (2013) Feasibility of Electrifying Urban Goods Distribution Trucks. *SAE International Journal of Commercial Vehicles*, 6:1, p. 24-33.

Sandoff, Anders, Schaad, Gabriela (2009) Does EU ETS lead to emission reductions through trade? The case of the Swedish emissions trading sector participants. *Energy Policy*, 37:10, p. 3967-3977.

Book

Sandoff, Anders, Svahn, Peter, Overland, Conny, Helgstedt, Daniel (2005) *Kalkylhandbok för investeringsbedömningar av värmeglesa fjärrvärmeprojekt*. Svensk Fjärrvärme, Stockholm.

Book chapter

Norén Bretzer, Ylva, Langlet, David, Sandoff, Anders, Thynell, Marie (2016) Drivkrafter bakom en energieffektiv omställning. In *Urban välfärd, effektiv energi / Ylva Norén Bretzer (red)*, p. 361-394. Boréa Bokförlag.

Sandoff, Anders, Williamsson, Jon (2016) Gröna IT-Innovationer för fjärrvärme - Intervjustudie - Affärsmässiga möjligheter. In *GRÖNA IT-INNOVATIONER FÖR FJÄRRVÄRME*, 144. Energiforsk AB.

Bladini, Filip, Jensen, Christian, Palm, Klas, Sandoff, Anders, Williamsson, Jon (2015) Planerarens roll i förändring. In *Tillväxt kräver planering*, p. 38-47. Karlskrona : Boverket och Tillväxtverket.

Sandoff, Anders, Williamsson, Jon (2015) Business models for district heating. In *Advanced District Heating and Cooling (DHC) Systems*, p. 293-317. Cambridge : Woodhead Publishing / Elsevier.

Thynell, Marie, Norén Bretzer, Ylva, Sandoff, Anders, Langlet, David (2014) Kapitel 9 - Drivkrafter för energieffektiv omställning. In *Elda inte för kråkorna. Norén Bretzer, Ylva (red.)*, 20. Göteborg : University of Gothenburg.

Sandoff, Anders (2013) Cashflow based profitability analysis. In *District Heating and Cooling*, p. 501-506. Lund : Studentlitteratur.

Jensen, Christian, Rönnborg, Petter, Sandoff, Anders (2012) Om urbanisering och stadutveckling i nätverk. In *Affärsdriven hållbar stadsutveckling - Goda exempel och potential*, p. 102-110. Göteborg : Mistra Urban Futures.

Rönnborg, Petter, Jensen, Christian, Sandoff, Anders (2012) Centrala Älvstaden - om platsens betydelse trots att allting flyter. In *Affärsdriven hållbar stadsutveckling - Goda exempel och potential*, p. 84-101. Göteborg : Mistra Urban Futures.

Sandoff, Anders, Rönnborg, Petter, Jensen, Christian (2012) Samverkansmodeller för affärsdriven hållbar stadsutveckling. In *Affärsdriven hållbar stadsutveckling - Goda exempel och potential*, p. 73-83. Göteborg : Mistra Urban Futures.

Sandoff, Anders (2010) Leading indicators in successful facilitation schemes for Clean Tech companies. In *Towards a Sustainable Nordic Energy System*, 254. Stockhol : Elforsk.

Sandoff, Anders (2006) The impact of capital budgeting practice in the development of the Nordic energy sector. In *Ten Perspectives on Nordic Energy*, p. 191-202.

Sandoff, Anders (2006) The impact of corporate governance structures in the development of the Nordic energy sector. In *Ten Perspectives on Nordic Energy*, p. 365-381.

Sandoff, Anders (2003) Aktörers drivkrafter för investeringar i energisystemet. In *Nordleden – Slutrapport för etapp 2*, Göteborg : Profu AB.

Sandoff, Anders (2003) Om drivkrafter bakom energisystemets utveckling. In *Nordleden – Slutrapport för etapp 2*, Göteborg : Profu AB.

Sandoff, Anders (2003) Teoretiskt ramverk för analys av aktörernas drivkrafter för investeringar. In *Nordleden – Slutrapport för etapp 2*, Göteborg : Profu AB.

Doctoral thesis

Sandoff, Anders (2002) *Resursbaserad Konkurrenskraft – en analys av elleverantörers konkurrens fördelar*. Doct. thesis, Göteborg: Bokförlaget BAS.

Conference paper

Williamsson, Jon, Schaad, Gabriela, Sandoff, Anders (2017) Putting the 'business' back in 'business school': - The potential of the business model concept as a sensemaking artefact in business education. *NFF 2017, 23-25 augusti 2017, Bodø, Norge*.

Williamsson, Jon, Sandoff, Anders, Jensen, Christian (2017) Organizing for innovation between municipality and market: Knowing the where and when but missing the what and how. *NFF 2017, 23 -25 August 2017, Bodø, Norway*.

Williamsson, Jon, Sandoff, Anders, Jensen, Christian (2017) Municipal innovation support and business model influence – The case of municipal innovation platforms. *Business Model Conference, Venice, Italy*.

Williamsson, Jon, Sandoff, Anders, Jensen, Christian (2017) Innovation between municipality and market: Re-imagining the self, the other and the link in-between. *NFF 2017, 23 -25 August 2017, Bodø Norway*.

Williamsson, Jon, Schaad, Gabriela, Sandoff, Anders, Jensen, Christian, Mossberg, Johanna (2017) Complementing the conceptual toolbox for sustainable transition – defining the business logic concept. *8th International Sustainability Transitions Conference, Gothenburg, 18-21 June 2017*.

Schaad, Gabriela, Sandoff, Anders, Mossberg, Johanna, Jensen, Christian (2016) The entrepreneurial multi-party sustainability initiative of a chemical cluster - Barriers at the interface between subsidiaries and parent companies. *EGOS, 7-9 July 2016, Naples*.

Jensen, Christian, Mossberg, Johanna, Schaad, Gabriela, Sandoff, Anders (2015) Collaborative challenges in organizing sustainable development: Progress towards green vision implementation in the chemical industry. *EGOS, Athens Greece, July 2-4 2015*.

Schaad, Gabriela, Sandoff, Anders, Jensen, Christian, Mossberg, Johanna (2015) Towards green chemistry: the multi-party sustainability initiative of a chemical cluster - Spanning the boundaries between subsidiary and parent company. *EGOS Post-Doctoral & Early Career Scholars Pre-Colloquium Workshop*.

Schaad, Gabriela, Sandoff, Anders, Jensen, Christian, Mossberg, Johanna (2015) Towards green chemistry: The proactive sustainability vision of a local chemical cluster – Spanning the boundaries between subsidiary and parent company. *EGOS, Athens Greece, July 2-4 2015*.

Jensen, Christian, Mossberg, Johanna, Schaad, Gabriela, Sandoff, Anders (2015) Challenges in organizing sustainable development in two different network constellations: Analyzing the first steps towards realizing a green vision in the chemical industry from a collaborative perspective. *NESS June 9-11 2015, Trondheim, Norway*.

Mossberg, Johanna, Hackl, Roman, Harvey, Simon, Jensen, Christian, Sandoff, Anders, Schaad, Gabriela, Furberg, Andreas, Haggärde, Mattias (2014) Bridging barriers for multi-party investments in energy efficiency – A real options based approach for common utility systems design and evaluation. *Proceedings of the ECEEE Summer Study 2014*.

Langlet, David, Norén Bretzer, Ylva, Sandoff, Anders, Thynell, Marie (2014) Energy efficient transition in Sweden. *ENHR Edinburgh July 1-4, 2014. Book of abstracts*.

Schaad, Gabriela, Sandoff, Anders, Jensen, Christian (2014) Towards green chemistry: The proactive sustainability vision of a chemical cluster - Spanning the boundaries between subsidiary and parent company. *Gronen Research Conference 2014, 16-18 june, Helsinki*.

Overland, Conny, Sandoff, Anders (2014) Joint cost allocation and cogeneration. *Nordic Accounting Conference 2014, 13-14 November 2014, Copenhagen*.

Overland, Conny, Sandoff, Anders, Hansson, Anders (2013) Climate-friendly construction and capital constraints. *2013 Nordic Environmental Social Sciences conference, Copenhagen, 11th-13th June.*

Sandoff, Anders, Schaad, Gabriela (2013) Dominant logics for energy efficiency in the public housing sector. — What are the prospects for moving towards ecological modernization?. *2013 Nordic Environmental Social Sciences conference, Copenhagen, 11th-13th June.*

Jönsson, Johanna, Hackl, Roman, Harvey, Simon, Jensen, Christian, Sandoff, Anders (2012) From fossil to biogenic feedstock - Exploring Different Technology Pathways for a Swedish Chemical Cluster. *Proceedings of ECEEE industrial summer study.*

Sandoff, Anders, Schaad, Gabriela, Williamsson, Jon (2011) Carbon mitigation strategies in the heat and power sector and the efficiency of the European Union emission trading scheme (EU ETS). *The 13th annual SNEE conference. European Integration in Swedish Economic Research. May 17-20, 2011, Mölle, Sweden.*

Axelsson, Erik, Sandoff, Anders, Overland, Conny (2010) Bioenergy combines in district heating systems: Prospects for a future growth industry?. *12th international symposium on district heating and cooling, September 5th - September 7th, 2010, Tallinn, Estonia.*

Sandoff, Anders (2007) Does EU ETS lead to emission reductions through trade? The case of the Swedish trading sector participants. *The ninth annual SNEE conference European Integration in Swedish Economic Research Grand Hotel, Mölle, May 22-25, 2007.*

Report

Sandoff, Anders, Williamsson, Jon, Jensen, Christian (2017) *Ekonomisk hållbarhet och bostadsrättsaffären: - En diskussion om värde, värdeskapande och hållbarhetsarbete.*

Sandoff, Anders, Algehed, Jessica, Bladini, Filip, Jensen, Christian, Klas, Palm, Williamsson, Jon (2016) *Innovationsplattformar för hållbara attraktiva städer.* Göteborg: Mistra Urban Futures.

Overland, Conny, Sandoff, Anders, Hansson, Anders (2013) *Lån till klimatanpassat byggande.* Mistra Urban Futures.

Rydén, Bo, Sandoff, Anders, Williamsson, Jon, Stridsman, Daniel, Hansson, Niklas (2013) *Fjärrvärmens Affärsmodeller: Slutrapport för Fjärrsynprojekt.* Fjärrsyn.

Sandoff, Anders, Rönnborg, Petter, Schaad, Gabriela, Williamsson, Jon (2010) *Företagsstrategier för utsläppshandel och klimatåtaganden.* Stockholm: Energimyndigheten.

Axelsson, Erik, Overland, Conny, Nilsson, Karolina, Sandoff, Anders (2009) *Bioenergikombinat i fjärrvärmesystem.* Stockholm: Svensk Fjärrvärme AB.

Sandoff, Anders (2008) *Ägar- och företagsstyrning i kommunala energibolag En enkätstudie riktad till ägare, styrelse och företagsledning om motiv, mål, medel och metoder*

Sandoff, Anders, Rönnborg, Petter, Schaad, Gabriela, Helgstedt, Daniel (2007) *Företagsstrategier för utsläppshandel och klimatåtaganden. En enkätstudie av företagens agerande och attityder inom ramen för EU's system för handel med utsläppsrätter.* Stockholm: Naturvårdsverket.

Bergendahl, Göran, Lindblom, Ted, Olsson, S-O, Sandoff, Anders (2001) *Skilnader i regelverk och effektiviteten på elmarknaden.*

Sandoff, Anders (2000) *Enkätstudie om drivkrafter bakom strukturförändringar i elleverantörsbranschen - En resultatsammanställning.* Göteborg: Göteborg University.

Sandoff, Anders, Tholin, Catarina (1999) *Mätning och styrning av tjänsteproduktion i energiföretag: en fallstudie om betydelsen av ett processororienterat arbetsätt.* Göteborg: Göteborg University.

Lindblom, Ted, Sandoff, Anders (1996) *Information för konkurrenskraft inom en avreglerad elmarknad - en enkätstudie.*

Other publication

Langlet, David, Norén Bretzer, Ylva, Sandoff, Anders, Thynell, Marie (2014) Energy efficient transition in Sweden: triggers and barriers for retrofitting processes in municipality owned housing companies. *ENHR Edinburgh July 1-4, 2014. Book of abstracts.*

Mossberg, Johanna, Hackl, Roman, Harvey, Simon, Jensen, Christian (2014) Bridging barriers for multi-party investments in energy efficiency – A real options based approach for common utility systems design and evaluation. *Proceedings of the ECEEE Summer Study 2014.*

Overland, Conny, Sandoff, Anders, Hansson, Anders (2013) Climate-friendly construction and capital constraints: A problem of asymmetric information?. *2013 Nordic Environmental Social Sciences conference, Copenhagen, 11th-13th June.*

Overland, Conny, Sandoff, Anders, Hansson, Anders (2013) Lån till klimatanpassat byggande: En förstudie om problemet med långivares och låntagares värderingsskillnader.

Jönsson, Johanna, Hackl, Roman, Harvey, Simon, Jensen, Christian (2012) From fossil to biogenic feedstock - Exploring Different Technology Pathways for a Swedish Chemical Cluster. *Proceedings of ECEEE industrial summer study.*

Lindblom, Ted, Sandoff, Anders (2004) Aktörers beslutsfattande och politisk styrning.