

# LISA NORRGREN

✉ [lisa.norrgren@economics.gu.se](mailto:lisa.norrgren@economics.gu.se)

---

## Experience

### Doctoral student

2016 – Present

*Department of Economics*

*University of Gothenburg*

- PhD student in economics with PhD Annika Lindskog, Prof. Olof Johansson-Stenman, and Prof. Peter Martinsson as my supervisors. In my work, I independently develop research ideas, make statistical analyses, get research funding, and create networks of people to work with. My main research interest is behavioural economics applied on health and educational choices.
- One of my working papers on this theme is titled *Time Preferences and Medication Adherence: A Field Experiment with Pregnant Women in South Africa*. It is co-authored with Christina Gravert (University of Copenhagen), Kai Barron (WZB Berlin), and Mette Trier Damgaard (Aarhus University). It is financed by the Bill and Melinda Gates Foundation, and the Trygg-Hansa Forskningsstiftelse, and is done in collaboration with the South African National Department of Health. Available at: <https://ideas.repec.org/p/kud/kucebi/2029.html>
- Work as a teacher on a master level course in global health, giving lectures on behavioural health and statistical models for health policy evaluation. Have also been a thesis advisor of a master student and a teaching assistant in bachelor level macroeconomics (6 times), applied economics and trade (3 times), international economics, and statistics.

### Guest lecturer

2016

*Department of Economics*

*National University of Laos*

- Received a scholarship from the Swedish government to gather data for my Master thesis at the National University of Laos in Vientiane. During my stay, I was upon request giving two guest lectures at the bachelor and master level on behavioural economics and research methodology.

### Research assistant

2015 – 2016

*Center for Social and Affective Neuroscience*

*Linköping University*

- Worked for a research team, led by Professor Markus Heilig, involved in several projects were economics cross over with psychology and neurology.
- I assisted in the magnetic resonance imaging (MRI) experiments with clinical patients with alcohol dependence. I also worked with MRI and facial electromyography (EMG) methods in projects focusing on teenagers' decision-making, as they experience social punishment.

### Teacher

2015 – 2016

*Department of Management and Engineering*

*Linköping University*

- Worked as a teacher in multiple subjects at Linköping University. I gave lectures and lessons on international credit and currency markets. I also taught macroeconomics and international economics.

### Research assistant

2015

*Researchers at Yale University, University of Nottingham*

- Prepared and conducted economic experiments in Sweden for PhD Jonathan Schulz, Yale University, and Professor Simon Gächter, University of Nottingham. The research project was about cultural differences and I worked as an experiment leader, recruiting students, translating, and fine-tuning instructions.
- Gächter and Schulz published the paper "Intrinsic honesty and the prevalence of rule violations across societies." from this data material in *Nature* (2016).

**Business developer**

2014 – 2015

*LiU Innovation**Linköping University*

- Worked extra as a business developer, focusing on life science and medicine innovations discovered by researchers at Linköping University.
- One of my projects was on early diagnostics for Alzheimer's disease. I estimated the value of the pending patent, made a market analysis, and contacted companies in Scandinavia and in the United Kingdom who could be interested in buying the patent from the professor I was working with.

**Other work**

- Worked part-time as a student counsellor at the business and economics department at Linköping University. For two summers, I was a cook in a restaurant. For one year, I studied French and worked as an Au pair with a family in Brussels. Before that, I was working extra as a saleswoman in a bridal wear shop.

---

**Education****Linköping University**

Sweden

*Expanded my one-year master to a two-year master's in economics*

2016

**Linköping University**

Sweden

*Graduated with a one-year master of business and economics with major in economics*

2015

- During my bachelor, I spent one semester at Middle East Technical University, in Ankara, Turkey.

**Lund University**

Sweden

*15 ECTS course in recruitment*

2011

**Gymnasieskolan Spyken, Lund**

Sweden

*Graduated from secondary school*

2010

- 2010 Graduated from a secondary school program in social science with a focus on business and economics.

---

**Attained PhD Courses****Stockholm University**

Sweden

*Behavioral Economics, 7.5 ECTS*

2018

- Passed with distinction

**University of East Anglia**

The United Kingdom

*Experiments, 1 ECTS*

2017

**University of Gothenburg**

Sweden

*Multiple courses*

2016 – 2020

- Mathematics (7.5 ECTS), Microeconomics I (10 ECTS), Microeconomics II (10 ECTS), Econometrics I (9 ECTS), Macro I (10 ECTS), Econometrics II (7.5 ECTS), Econometrics III (6 ECTS), Development Economics (7.5 ECTS), Behavioural and Experimental Economics (7.5 ECTS), Academic Writing (15 ECTS), Topics in Behavioral and Experimental Economics (3.5 ECTS), Health Economics I (5 ECTS), Behörighetsgivande högskolepedagogik (15 ECTS)

---

## PhD activities

**Presenter** Symposium on Economic Experiments in Developing Countries, Norwegian School of Economics and the Department of Economics at the Monash Business School (2021)

**Presenter** The Institute of Applied Health Sciences, University of Aberdeen, UK (2021)

**Presenter** Essen - Gothenburg workshop in health economics (2021)

**Visiting PhD student** The Swedish Institute for Social Research at Stockholm University, Sweden (2020 –2021)

**Presenter** Copenhagen Experimental Workshop, University of Copenhagen, Denmark (2020)

**Participant** Workshop in Behavioral and Experimental Health Economics, Innsbruck, Austria (2020)

**Visiting PhD student** The Department of Public Health Sciences at Stockholm University, Sweden (2020)

**Visiting PhD student** The Department of Economics at the University of Cape Town, South Africa (2018)

**Part of the Local Organization** WCERE - 6th World Congress of Environmental and Resource Economists, Gothenburg University (2018)

**Part of the Local Organization** NCBEE - 12th Nordic Conference on Behavioral and Experimental Economics, Gothenburg University (2017)

---

## Grants

The Swedish Physicians against AIDS Research Foundation(2019)

Torsten Söderbergs Stiftelse (2019)

Stiftelsen för ekonomisk forskning i Västsverige (2019)

Donationsnämnden (2018)

Stiftelsen Siamon (2017)

Stiftelsen Wilhelm och Martina Lundgrens Vetenskapsfond (2017)

Minor Field Study grant from the Swedish international development cooperation agency, SIDA to gather data in Laos for a master thesis.(2016)

Secondary school scholarship from the local bank “Sparbanken Finn” for being the schools’ highest performing student in economics, law, and business. (2010)

---

## Skills

**Computer programs:** Work daily in STATA. Have also successfully conducted work in the programming language R and run economic experiments in Z-tree. Have good knowledge of Excel, VBA, and Eviews.

**Languages:** Swedish as mother tongue. Fluent in English (write research papers and teach in English). Good knowledge in both written and spoken French.

**Cultural activities:** Classically trained mezzo soprano.

